

MODELCOM, AT A GLANCE

ModelCom is a unique « Boutique Firm » that offers **consulting, advise and training services** related to **financial transactions**.

Since ModelCom's inception in 1995, our clients have benefited from our unique expertise in various Industries, including **Telecom, Information Technology, Healthcare, Biotech and Consumer Products**.

ModelCom's financial and business models have been used to raise over **\$2.5 Billion of both equity and debt financings** for our clients.

OUR TEAM

Our Management Team:

Frédéric Lavoie, MBA, CFA
President & General Manager

- ▶ Expertise in financing, M&A, restructuring – Telecom Industry
- ▶ International experience
- ▶ Management experience : CMO and Director – Financial Planning

Luc Vincent, CA, MBA
Founding partner

- ▶ Entrepreneur that has founded three companies and been involved in over 40 start-ups
- ▶ International experience
- ▶ Management experience : General Manager and CFO

Francis Paquet, M.Sc., Eng., CBV
Partner

- ▶ Technical and commercial expertise of 20 years in the Telecom and Technology Industries
- ▶ International experience
- ▶ Management experience : G.M., Investment Director – International

Patricia Lamothe, MBA, CMA
VP, International Business Development

- ▶ Expertise in financing, M&A, restructuring – Telecom and Biotech Industries
- ▶ International experience
- ▶ Management experience : CFO
- ▶ Based in the United States

Our Experts:

Our team has broad and practical operating experience and are invaluable in the quality of the expertise they provide.

Most of our resources hold at least one of the following professional titles:

- ▶ CA, CMA, CGA, Eng., MBA, M.Sc., CBV.

OUR FINANCIAL MODELING SERVICES

Our financial models are **powerful decision tools** known to be simple, durable and dynamic, helping our clients understand their value proposition and giving them a winning edge.



OUR BUSINESS INTELLIGENCE SERVICES

Our business intelligence reports allow us to **provide a clear and objective opinion** on the financial transactions contemplated by our clients.



OUR BUSINESS VALUATION SERVICES

Our business valuation reports are supported by our financial modeling expertise and by the **Canadian Institute of Chartered Business Valuators (CICBV) principles**.



OUR INTERIM SERVICES

In association with our recruiting firm and partner, **Kerosene**, we have established a **unique resource core competency profiling system** in 9 accounting and finance expertise field, making sure that the resources we provide are tailored to your needs.

Our interim services are available for **financial analysts, controller, auditors, directors and Chief Financial Officers (CFO)** positions.